



# SCANMARKET Supply Base Management

## Are you managing your suppliers? Or are they managing you?

Most large organizations have tens of thousands of suppliers. It is imperative to collect, organize, maintain and share information about these suppliers both ongoing and during “business events” involving the supplier such as a sourcing event or product recall/supply incident. However, managing the data associated with suppliers is a labor-intensive and error-prone task unless done via technology-enabled platforms.

“Scanmarket has provided excellent support, experience and expertise.”

Karen Thompson, eSourcing Manager at Anglian Water



eRFx



eAUCTION



SUPPLY BASE  
MANAGEMENT



SPEND  
ANALYSIS



PROJECT  
MANAGEMENT



CONTRACT  
MANAGEMENT

## Scanmarket SBM Key Features:

- Single repository for supplier information
- Supplier self-registration and customizable questionnaires incl. scoring functionalities
- Supplier self-registration for specific events
- Suppliers can manage their own profiles including certifications, files, contact information, etc.
- Complete buyer control & approvals by category
- Communication and messaging functions, either ad-hoc or scheduled
- Advanced search and filtering possibilities on all supplier information
- Completely integrated with Excel for up- and download of supplier information
- Dashboards for eSourcing event and contracts available for all suppliers, spectators and stakeholders
- Instant Quick Call support available to buyers, stakeholders and suppliers
- 18 languages supported by the software



## Scanmarket SBM Key Benefits

- Reduce supplier management costs by up to 85%
- Full visibility into supplier activities including contracts, event history, contacts, quotes and performance
- Make suppliers responsible for maintaining up-to-date information while maintaining full control and approvals
- Speed assessment, qualification and faster on-boarding of new suppliers
- Improved ability to respond to supply base incidents
- Payment discount capture
- Overpayment avoidance
- Billing accuracy
- Reduced compliance fines and Maverick spend
- Better economies of scale and renewal discounts
- Faster eSourcing results

**With Scanmarket's cloud-based SBM solution, you can fulfill all key supplier information management best practices:**

**Making a supplier's ability to be on-boarded and enabled part of the sourcing decision – Rather than struggle with resistance from suppliers during the enablement process, communicate the technical and information management requirements to all suppliers during the bidding process so that they are fully aware of what will be requirement of them post-contract.**

**Centralizing and standardizing the collection and management of all key supplier information –**

**Develop a “source of truth” for supplier information that is accessible across the enterprise.**

**Capturing and integrating third-party information on your key suppliers – and co-locating it with other important supplier information. Per Ardent Partners at [www.ardentpartners.com](http://www.ardentpartners.com)**

## Building the Business Case

Supply Base Management is NOT a “nice-to-have” and poor information management costs your company money. When building your business case for a Supply Base Management investment, include the following:

- Accuracy of data, reduced errors
- Compliance fines and avoidance
- Enablement of new suppliers
- Efficiency of staff
- Risk Management and avoidance
- Sourcing results from better information