#### February 2023

DATA QUADRANT REPORT

# Strategic Sourcing



### Software**Reviews**

A Division of **Info-Tech Rese** 



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### How to Use the Report

Info-Tech's Data Quadrant Reports provide a comprehensive evaluation of popular products in the Strategic Sourcing market. This buyer's guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

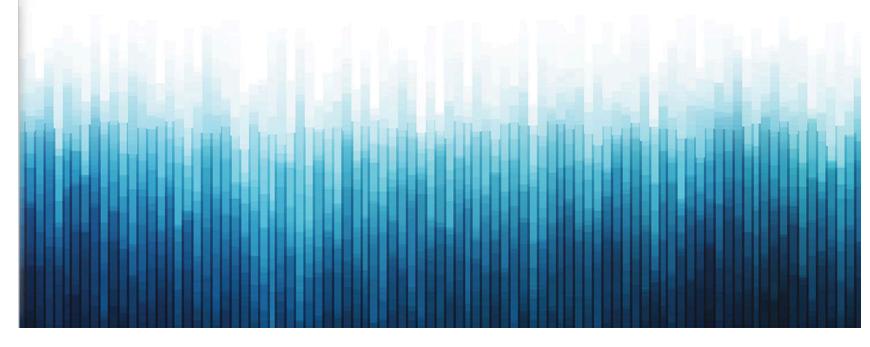
The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other products in the category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech's Product Scorecard.

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Vendor Capabilities



CATEGORY REPORT

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# Software Directory

### STRATEGIC SOURCING

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.

### **Strategic Sourcing Software**

S Bid Ops	Blue Yonder Supply Chain Planning
Coupa Strategic Sourcing	C Determine Strategic Sourcing
<u>a</u> Ivalua	J Jaggaer
Oracle Sourcing	Proactis Source-to-Contract
	∧ SAP Ariba
Synertrade Source to Contract	S Vendorful
» Wax Digital Web3 Software	<b>Workday Strategic Sourcing</b>



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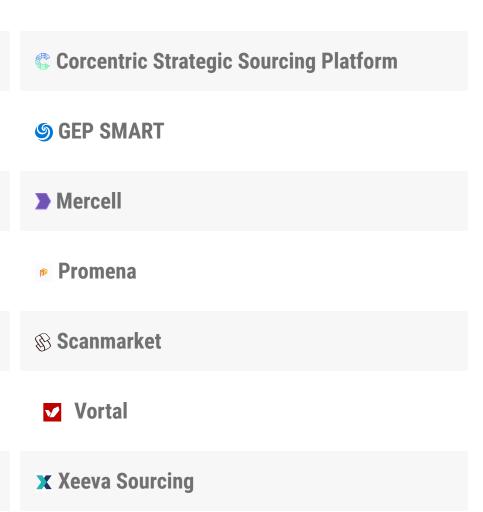
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Data Quadrant

Zycus Strategic Sourcing Suite











## **SOFTWARE REVIEWS** Data Quadrant



Data Quadrant





Assess vendor and product performance at a glance and use the SoftwareReviews Data Quadrant to identify which products and vendors are leadings the pack and which are trailing.

## STRATEGIC SOURCING

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization.

### The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

### **Product Features and Satisfaction**

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features.

Note: The axes ranges are dynamically adjusted based on minimum and maximum values in the dataset

CATEGORY REPORT

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Category Overvie

Vendor Capability (=)





## Vendor Experience and Capabilities

The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).





# **Category Overview**

This page provides a high level summary of product performance within the Strategic Sourcing category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
Review double	Promena	8.9/10	+98	Ċ	NEGATIVE 98% POSITIVE	84%	83%	<b>92</b> %	21
Reinary Role with an	Scanmarket	8.6/10	+94	$\overline{\mathbf{c}}$	NEGATIVE 95% POSITIVE	80%	82%	88%	36
ent Maria	<u>a</u> Ivalua	8.1/10	+83	÷	3% NEGATIVE 86% POSITIVE	76%	<b>78</b> %	88%	28
COLD MEDAL	J Jaggaer	8.1/10	+83	÷	5% NEGATIVE 88% POSITIVE	77%	80%	84%	19
COLOR MIDAL COLOR MIDAL COLOR MIDAL	SEP SMART	8.0/10	+86	÷	NEGATIVE 87% POSITIVE	75%	<b>76</b> %	<b>82</b> %	27
6	Workday Strategic Sourcing	7.8/10	+77	$\bigcirc$	7% NEGATIVE 84% POSITIVE	<b>78</b> %	<b>77</b> %	80%	17
7	∧ SAP Ariba	7.7/10	+78	$\bigcirc$	6% NEGATIVE 84% POSITIVE	74%	<b>71%</b>	85%	30
8	X Xeeva Sourcing	7.7/10	+77	$\bigcirc$	7% NEGATIVE 84% POSITIVE	75%	74%	80%	18
9	Oracle Sourcing	7.6/10	+72	$\bigcirc$	10% NEGATIVE 82% POSITIVE	77%	<b>75</b> %	81%	25
10	🌼 Coupa Strategic Sourcing	7.3/10	+67	$\bigcirc$	9% NEGATIVE 76% POSITIVE	73%	<b>72</b> %	<b>79</b> %	34
AVER	AGE SCORES	8.0/10	+82	÷	5% NEGATIVE 86% POSITIVE	77%	76%	84%	26

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Data Quadrant









# **Category Overview**

This page provides a high level summary of product performance within the Strategic Sourcing category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
	PRODUCTS WITH INSUFFICIENT DATA								
	Vortal	8.4/10	+94	<del>.</del>	NEGATIVE 94% POSITIVE	<b>79%</b>	<b>79%</b>	85%	13
	S Vendorful	8.5/10	+91	<del>.</del>	NEGATIVE 91% POSITIVE	81%	78%	89%	11

Data Quadrant









## Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
Promena	84%	89%	80%	85%	82%	85%	85%	83%	<b>87</b> %	83%	84%	84%
Scanmarket	81%	82%	75%	77%	77%	<b>79%</b>	<b>87</b> %	<b>79</b> %	85%	<b>76</b> %	88%	85%
Workday Strategic Sourcing	78%	<b>78</b> %	<b>82</b> %	81%	<b>75</b> %	82%	<b>82</b> %	<b>74</b> %	<b>75%</b>	<b>73</b> %	75%	85%
Oracle Sourcing	78%	84%	85%	74%	77%	74%	<b>77%</b>	<b>78%</b>	<b>76</b> %	80%	<b>78</b> %	71%
Jaggaer	78%	<b>81</b> %	<b>81%</b>	<b>78%</b>	<b>77</b> %	<b>79</b> %	82%	<b>74</b> %	<b>73</b> %	<b>75%</b>	80%	77%
Ivalua	77%	<b>77</b> %	<b>76</b> %	73%	<b>75</b> %	<b>78%</b>	73%	<b>79%</b>	80%	80%	<b>76</b> %	<b>74</b> %
GEP SMART	75%	<b>76</b> %	75%	75%	<b>74</b> %	<b>73</b> %	<b>73</b> %	77%	73%	<b>69%</b>	<b>79</b> %	80%
Xeeva Sourcing	75%	<b>69</b> %	83%	<b>78%</b>	<b>74</b> %	75%	73%	75%	<b>72</b> %	<b>78</b> %	<b>72</b> %	<b>72</b> %
SAP Ariba	74%	<b>76</b> %	<b>74</b> %	<b>75</b> %	<b>67</b> %	<b>76</b> %	64%	77%	<b>72</b> %	<b>78</b> %	77%	<b>78</b> %
Coupa Strategic Sourcing	73%	<b>77</b> %	74%	<b>72%</b>	<b>74</b> %	74%	<b>73</b> %	75%	<b>70</b> %	<b>70</b> %	75%	<b>72</b> %
CATEGORY AVERAGE	77%	<b>79</b> %	<b>79</b> %	<b>77</b> %	75%	77%	77%	77%	76%	76%	<b>79</b> %	78%

CATEGORY REPORT







### Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
CATEGORY AVERAGE	77%	<b>79</b> %	<b>79</b> %	77%	75%	77%	77%	77%	<b>76</b> %	<b>76</b> %	<b>79</b> %	<b>78</b> %
PRODUCTS WITH INSUFFICIENT DATA												
Vortal	<b>78</b> %	78%	77%	73%	75%	77%	84%	75%	77%	81%	83%	82%
Vendorful	81%	83%	76%	77%	81%	72%	93%	81%	85%	<b>79%</b>	81%	86%

Data Quadrant





This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Vendor Capabilities**

This table lists and briefly describes all vendor capabilities that are evaluated in the Strategic Sourcing software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

Business Value Created	The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that	Vendor Support	The import capabilities in this sect offer qualit
	Consistently creates business value for its customers. Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction	Ease of Data Integration	The ability data loadir see which
Breadth of Features	level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.	Ease of Administration	Administra shouldn't b make adm
Quality of Features	Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.	Ease of Customization	configurati Out-of-the- software, a the first pla
Product Strategy and Rate of Improvement	Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.	Availability and Quality of Training	section to situation. Effective a you've cho materials r
Usability And Intuitiveness	End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.	Ease of Implementation	Choosing t solution is the data in

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ortance of vendor support will vary for each organization depending on internal ies, but there will always be issues that only the vendor can resolve. Use the data ection to see which vendors tend to under-service their product and which will lity support.

ty to integrate with other systems is increasingly important; without this, manual ling and extraction can be time-consuming and prone to error. Use this section to ch vendors will cause headaches and which will make data integration easy.

rative interfaces don't get the same attention as those built for end users, but they be clunky or unintuitive. Use the data in this section to determine which vendors ministration easy, so that your IT personnel can resolve issues and perform itions efficiently and effectively.

ne-box functionality often isn't enough, especially for niche or industry-specific , and the reason you're buying rather than building is to save time and money in place. Don't get bogged down in a difficult customization; use the data in this to make sure you can easily achieve the functionality you need for your particular

and readily available training enables users to get the most out of the software osen. Use this section to make sure your vendor's training programs and s measure up.

g the right software is only the first step. Successfully implementing the new is necessary in order to realize its full value and promote end user adoption. Use in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Business Value Created**

The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.

Promena	Delights	<b>ݰ ݰ ݰ ݰ</b>	55%	
PROMENA	Highly Satisfies		45%	89% Business Value
TOP PRODUCT	Almost Satisfies			Created
	Disappoints			
2 Oracle Sourcing		<b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	ŵ ŵ ŵ	<b>84%</b> 25
3 🛞 Scanmarket		<b>n</b> n n n n n n n	<b>ᡥ ᡥ ᡥ</b>	82% 36 REVIEWS
4 J Jaggaer		<u>*</u> * * * * * * *	<b>m m m</b>	81% 19 REVIEWS
5 🙀 Workday Strategic Sourcing		<mark>ᡥ ᡥ</mark> ᡥ <b>ᡥ</b> ᢜ	<b>* * *</b>	<b>78% 17</b> REVIEWS
6 👌 Ivalua		<b>n</b> n n n n n n n	<b>ท</b> ี่ ที่ ที่	<b>77% 28</b> REVIEWS
7 🗱 Coupa Strategic Sourcing		<mark>ᡥ ᡥ</mark> ᡥ ᢜ ᢜ ᢜ	<b>ท</b> ี่ ที่ ที่	<b>77% 34</b> REVIEWS
8 🖄 SAP Ariba		<mark>ᡥ ᡥ </mark>	<b>n n n</b>	<b>76% 30</b> REVIEWS
9 SEP SMART		<b>n</b> n n n n n n n	<b>ท</b> ี่ ที่ ที่	76% 27 REVIEWS
10 🗶 Xeeva Sourcing		<b>n</b> n n n n n n n	<b>ñ ñ ň</b>	<b>69% 18</b> REVIEWS
		CATEGOR	Y AVERAGE	<b>79</b> %

#### PRODUCTS WITH INSUFFICIENT DATA

Vortal	<b>n</b> n n n n n n n n n n n n	<b>78%</b>	13 REVIEWS
🔇 Vendorful	ŵ ŵ ŵ ŵ ŵ ŵ <b>ŵ  ŵ </b>	83%	11 REVIEWS











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Breadth of Features**

Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.

ORACLE	Delights	<b>ᡥ ᡥ ᡥ ᡥ</b>	51%		
Sourcing	Highly Satisfies	<b>ݰ ݰ ݰ</b>	38%	85 Breadth c	% •
ORACLE SOURCING	Almost Satisfies	<b>†</b>	11%	Features	
	Disappoints				
2 🗶 Xeeva Sourcing		<mark>n</mark> n n n n	<b>ᡥ ᡥ ᡥ ᡥ</b>	83%	18 REVIEWS
з 🙀 Workday Strategic Sourcing		<b>ᡥ ᡥ ᡥ  ᡥ</b>	<b>ᡥ ᡥ ᡥ </b>	82%	17 REVIEWS
4 J Jaggaer		<b>ᡥ ᡥ ᡥ </b>	<b>ᡥ ᡥ ᡥ  ᡥ</b>	81%	<b>19</b> REVIEWS
5 🖻 Promena		<b>n</b> n n n n	<b>ᡥ ᡥ ᡥ ᡥ</b>	80%	21 REVIEWS
6 👌 Ivalua		<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>76</b> %	28 REVIEWS
7 SGEP SMART		<b>n</b> n n n n	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>75%</b>	27 REVIEWS
8 🚯 Scanmarket		<b>ᡥ ᡥ ᡥ </b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>75</b> %	<b>36</b> REVIEWS
9 🖄 SAP Ariba		<b>ተ 🕆 🕆 🕆</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	74%	<b>30</b> REVIEWS
10 🗱 Coupa Strategic Sourcing		<b>ᡥ ᡥ ᡥ </b> *	<b>ᡥ ᡥ ᡥ ᡥ</b>	74%	<b>34</b> REVIEWS
		CATE	GORY AVERAG	E 79%	

#### PRODUCTS WITH INSUFFICIENT DATA

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Vortal	<mark>🛉</mark> 🛉 🛉 🛉 🛉 👘 👘 👘 👘	77%	13 REVIEWS
🔇 Vendorful	<b>ᡥ ᡥ ᡥ </b>	<b>76%</b>	11 REVIEWS











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Quality of Features**

Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.

	Promena PROMENA	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ                                    </b>	48% 43% 10% 	85 Quality of Fea	% atures
2	Workday Strategic Sourcing		<mark>ײ</mark> ឃុំ ឃុំ ឃុំ ឃុំ ឃុំ ឃុំ	in nin nin nin	81%	17 REVIEWS
3	J Jaggaer				78%	REVIEWS
4	X Xeeva Sourcing				<b>78%</b>	18 REVIEWS
5	ℜ Scanmarket		<b></b>		77%	36 REVIEWS
6	∧ SAP Ariba		<b>* *</b> * * * * *	<b>n n n</b> n	75%	<b>30</b> REVIEWS
7	<b>SEP SMART</b>		<b>* * * *</b> * *	<b>r r r</b>	75%	27 REVIEWS
8	Oracle Sourcing		<b>* * *</b> * * * *	<b>r</b> r r	74%	25 REVIEWS
9	<b>a</b> Ivalua		<b>n n n n n</b> n n	r r r	73%	28 REVIEWS
10	🗱 Coupa Strategic Sourcing		<b>n n n n n</b> n n n	r r r	<b>72%</b>	<b>34</b> REVIEWS
			CATEGO	RY AVERAGE	E <b>77</b> %	
PRO	DUCTS WITH INSUFFICIENT DATA					

Vortal	<mark>n</mark> n n n n n n n n n n n n	73%	13 REVIEWS
🔇 Vendorful	<b>n n n n n n n n n n n</b>	77%	11 REVIEWS

CATEGORY REPORT











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## **Product Strategy and Rate of Improvement**

Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.

	Promena PROMENA	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ተ ተ</b> ተ ተ	<b>ኯ፟ ኯ፟</b>	5	0% 0%	82 Product Strr and Rate Improvem	of
2	Scanmarket			<b>n n n n</b>	r <b>† † †</b>	т́т́	77%	36 REVIEWS
3	Oracle Sourcing			<b>n n n n</b> 1	r <b>† † †</b>	т́т́	77%	25 REVIEWS
4	J Jaggaer			<b>n n n n</b>	r <b>ṁ ṁ ṁ</b>	т́т́	77%	19 REVIEWS
5	<u>a</u> Ivalua			<b>n n n n</b>	r <b>ṁ ṁ ṁ</b>	ŤŤ	75%	28 REVIEWS
6	Workday Strategic Sourcing			<b>n n n n</b>	r <b>ṁ ṁ ṁ</b>	ŤŤ	<b>75%</b>	17 REVIEWS
7	🗱 Coupa Strategic Sourcing			<b>n n n n</b>	r <b>† †</b> †	т́т́	74%	34 REVIEWS
8	Xeeva Sourcing			<b>n n n n</b>	r <b>ñ ñ ñ</b>	т́т́	<b>74%</b>	18 REVIEWS
9	<b>SEP SMART</b>			<b>n n n n</b>	r <b>n n n</b>	ŤŤ	74%	27 REVIEWS
10	۸ SAP Ariba			<b>n</b> n n n	r <b>n n n</b>	ŤŤ	<b>67</b> %	<b>30</b> REVIEWS
				CAT	EGORY A	VERAGE	75%	
PRO	DUCTS WITH INSUFFICIENT DATA							
	Vortal			<b>n n n n</b>	<b>* * *</b> *	i i	75%	13 REVIEWS

 Vortal	<b>ᡥ ᡥ</b> ᡥ <b>ᡥ </b>	75%
 🔇 Vendorful	<mark>n</mark> m m m m m m m m m	81%

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11 REVIEWS











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Usability And Intuitiveness

	Promena PROMENA		Delights Highly Satisfies Almost Satisfies	<b>* *</b>	<b>ኯ፟ ኯ፟</b> <b>ኯ፟ ኯ፟ </b>	p		40% 60% 	85 Usability A Intuitivene	
			Disappoints							
2	🙀 Workday Strategic	Sourcing			r in	ŤŤŤ	t t t	r n n	<b>82%</b>	17 REVIEWS
3	🛞 Scanmarket				<b>†</b>	<b>ň ň ň</b>	t t i	r r r	<b>79%</b>	<b>36</b> REVIEWS
4	J Jaggaer				ŤŤ.	ŤŤŤ	t t i	r <b>r</b> r	<b>79%</b>	19 REVIEWS
5	<b>a</b> Ivalua				<b>m</b> 👘	ŤŤŤ	ŧ t	r <b>r</b> r	<b>78%</b>	28 REVIEWS
6	۸ SAP Ariba				ŵ ŵ	<b>n n n</b>	<b>r</b> ri	r n n	<b>76%</b>	<b>30</b> REVIEWS
7	🗶 Xeeva Sourcing				<b>*</b> *	<b>n n n</b>	t t	r n n	<b>75%</b>	18 REVIEWS
8	🗱 Coupa Strategic Se	ourcing			ŵ ŵ	ŤŤŤ	t t i	r n n	74%	<b>34</b> REVIEWS
9	Oracle Sourcing				ŵ ŵ	ŤŤŤ	t t t	r ir ir	74%	25 REVIEWS
10	<b>SEP SMART</b>				ŤŤ	<b>n n n</b>	t t i	r n n	<b>73</b> %	27 REVIEWS
						CATE	GORY	AVERAGE	77%	
PRC	DUCTS WITH INSUFFICIEI	NT DATA								

### Vortal

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Vortal	<mark>n</mark> n n n n n n n n n n n n	77%	<b>13</b> REVIEWS
🔇 Vendorful	<mark>ᡥ ᢜ ᢜ</mark> Ť Ť Ť Ť Ť Ť	<b>72%</b>	11 REVIEWS

End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Vendor Support**

The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.

Scanmarket SCANMARKET	Highly Satisfies	<b> </b>	64% 25% 9% 2%	87 Vendor Sup	<b>%</b> port
2 🔊 Promena		<mark>ਜ</mark> ਾ ਜਾ ਜਾ ਜਾ ਜਾ ਜਾ ਜਾ	r <b>m m m</b>	<b>85</b> %	21 REVIEWS
<b>3</b> Workday Strategic Sourcing		<mark>r n</mark> n n n n n	r <b>n n n</b>	<b>82%</b>	17 REVIEWS
4 Jaggaer		<mark>ஈ</mark> ਜੈ ਜੈ ਜੈ ਜੈ ਜੈ	r <b>ñ ñ ñ</b>	<b>82</b> %	19 REVIEWS
5 Oracle Sourcing		<b>* * * *</b> * * *	r <b>n n n</b>	77%	25 REVIEWS
6 🗶 Xeeva Sourcing		<b>n</b> n n n n n n	r <b>m m m</b>	<b>73</b> %	18 REVIEWS
7 SEP SMART		<b>ᡥ ᡥ ᡥ ᡥ </b>	r <b>m m m</b>	<b>73</b> %	27 REVIEWS
8 🗱 Coupa Strategic Sourcing		<b>n</b> n n n n n n	r <b>m m m</b>	<b>73</b> %	34 REVIEWS
9 <u>a</u> Ivalua		<mark>r n n n n</mark> n n	r <b>m m m</b>	<b>73</b> %	28 REVIEWS
10 ۸ SAP Ariba		<b>ᡥ ᡥ ᡥ</b> ᢜ ᢜ ᢜ	r <b>ṁ ṁ ṁ</b>	64%	<b>30</b> REVIEWS
		CATEGO	RY AVERAGE	77%	
PRODUCTS WITH INSUFFICIENT DATA					

Vortal	<b>ᡥ                                    </b>	84%	<b>13</b> REVIEWS
🔇 Vendorful	<b>ᡥ ᆥ ᡥ ᆥ ᆥ ᆥ </b>	93%	11 REVIEWS

CATEGORY REPORT











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Ease of Data Integration**

The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.

	Promena	Delights	<b>ݰ ݰ ݰ</b>	38%		
	PROMENA	Highly Satisfies	<b>ݰ ݰ ݰ ݰ ݰ</b>	<b>57</b> %	Ease of Da	
т	OP PRODUCT	Almost Satisfies		5%	Integratio	on
		Disappoints				
2	a Ivalua		<b></b>	n nin nin nin	<b>79</b> %	28
3	Scanmarket		<b> </b>		<b>79%</b>	REVIEWS <b>36</b> REVIEWS
4	Oracle Sourcing		<b>n</b> n n n n n n n n n n n n n n n n n n		78%	25 REVIEWS
5	S GEP SMART		<b>n n n n n</b> n n	r <b>m m m</b>	77%	27 REVIEWS
6	۸ SAP Ariba		<b>n n n n n</b> n n	• • • •	77%	<b>30</b> REVIEWS
7	Coupa Strategic Sourcing		<b>ᡥ ᡥ </b> ᢜ <b>ᢜ </b> Ť	r <b>m m</b> m	<b>75%</b>	<b>34</b> REVIEWS
8	Xeeva Sourcing		<b>n n n n n n</b>	r <b>n n n</b>	<b>75</b> %	18 REVIEWS
9	Workday Strategic Sourcing		<b>n n n n n</b> n n n	r <b>n n n</b>	<b>74</b> %	17 REVIEWS
10	J Jaggaer		<b>ᡥ ᡥ ᡥ </b> ᢜ <b>1</b>	r <b>n n n</b>	<b>74</b> %	19 REVIEWS
			CATEGO	RY AVERAGE	77%	
PRC	DUCTS WITH INSUFFICIENT DATA					

#### PRODUCTS WITH INSUFFICIENT DATA

Vortal	<b>† †</b> † † † † † † † †	75%	13 REVIEWS
🔇 Vendorful	<b>ᡥ ᡥ ᡥ </b>	<b>81%</b>	11 REVIEWS

CATEGORY REPORT











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Ease of Administration**

Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.

Promena	Delights	<b>ݰ ݰ ݰ ݰ ݰ</b>	57%			
PROMENA	Highly Satisfies	<b>m m</b>	33%	Ease of	<b>%</b>	
TOP PRODUCT		<b>†</b>	10%	Administration		
	Disappoints					
2 🛞 Scanmarket		<b>n</b> n n n	n m m m m m m	85%	<b>36</b> REVIEWS	
3 👌 Ivalua		<mark>n</mark> n n	י <b>ײ ײ ײ ײ ײ ײ</b>	80%	28 REVIEWS	
4 Oracle Sourcing		<b>n n n</b>	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>76%</b>	25 REVIEWS	
5 😡 Workday Strategic Sourcing		<b>n</b> n n n	י <b>ה ה ה ה ה</b>	75%	17 REVIEWS	
6 SEP SMART		<b>n</b> n n	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>73</b> %	27 REVIEWS	
7 Jaggaer		<b>n n n</b>	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>73</b> %	19 REVIEWS	
8 🗶 Xeeva Sourcing		<b>n n n</b>	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>72%</b>	18 REVIEWS	
9 🖄 SAP Ariba		<b>أ</b> أُ أُ أُ	י <b>ײֿ ײֿ ײֿ ײֿ ײֿ</b>	<b>72%</b>	<b>30</b> REVIEWS	
10 🗱 Coupa Strategic Sourcing		<b>n</b> n n	• 🛉 🛉 🛉 🛉 🛉	<b>70%</b>	<b>34</b> REVIEWS	
		C/	ATEGORY AVERAGE	76%		
PRODUCTS WITH INSUFFICIENT DATA						

Vortal	🛉 🛉 🛉 🛉 👘 👘 👘 👘 👘	77%	<b>13</b> REVIEWS
🔇 Vendorful	<mark>n</mark> n n n n n n n n n n n	85%	11 REVIEWS

CATEGORY REPORT









This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Ease of Customization**

Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.

	Promena	Delights	ŤŤ	<b>ݰ</b>	43%		
	PROMENA	Highly Satisfies	т́т	<b>m m</b>	<b>48%</b>	83 Ease of	%
		Almost Satisfies	Ť		10%	Customiza	tion
		Disappoints					
2	<u>a</u> Ivalua			<b>n n n n</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	80%	28 REVIEWS
3	Oracle Sourcing			<b>n</b> n n n	<b>ᡥ ᡥ ᡥ ᡥ </b>	80%	25 REVIEWS
4	X Xeeva Sourcing			<b>n n n n</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>78%</b>	18 REVIEWS
5	∧ SAP Ariba			<b>n n n n</b>	<b>ᡥ ᡥ ᢜ ᢜ</b>	<b>78%</b>	<b>30</b> REVIEWS
6	Scanmarket			<b>n</b> n n n n	<b>* * * *</b>	<b>76</b> %	<b>36</b> REVIEWS
7	J Jaggaer			<b>* * * *</b>	<b>ᡥ ᡥ ᢜ ᢜ</b>	<b>75%</b>	19 REVIEWS
8	Workday Strategic Sourcing			<b>* * * *</b>	<b>ᡥ ᡥ ᡥ ᡥ </b>	<b>73</b> %	17 REVIEWS
9	🗱 Coupa Strategic Sourcing			<b>n n n n</b>	<b>ᡥ ᡥ ᢜ ᢜ</b>	<b>70%</b>	<b>34</b> REVIEWS
10	S GEP SMART			<b>* * *</b> * *	<b>* * * *</b>	<b>69%</b>	27 REVIEWS
				CAT	EGORY AVERAGE	76%	

#### PRODUCTS WITH INSUFFICIENT DATA

Vortal	<mark>ᡥ</mark> ᢜ ᢜ ᢜ ᢜ <b>ᢜ Ť Ť</b>	<b>81%</b>	13 REVIEWS
🔇 Vendorful	<b>n n n n n n n n n n n n</b>	<b>79%</b>	11 REVIEWS











This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Availability and Quality of Training

Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.

	Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ท</b> ี่ ที่ <b>ที่ ที่</b>	<b>ᡥ ᡥ ᢜ</b>	ŗ		60% 31% 9% 		<b>88</b> Availability Quality of Tra	
2	Promena			<b>†</b>	т́т	ŤŤ	ř Ť Ť	Ť	84%	21 REVIEWS
3	J Jaggaer			<b>n</b> 👘	ŤŤ	ŤŤ	r r r	<b>m</b>	80%	19 REVIEWS
4	<b>SEP SMART</b>			<b>n</b> 👘	† †	ŤŤ	r r r	Ť	<b>79</b> %	27 REVIEWS
5	Oracle Sourcing			<b>* *</b>	† †	ŤŤ	r † †	Ť	<b>78%</b>	25 REVIEWS
6	؉ SAP Ariba			<b>†</b>	† †	ŤŤ	řŤŤ	<b>†</b>	<b>77%</b>	<b>30</b> REVIEWS
7	<b>a</b> Ivalua			<b>أ أ أ</b>	† †	ŤŤ	řŤŤ	Ť	<b>76%</b>	28 REVIEWS
8	Workday Strategic Sourcing			<b>أ أ أ</b>	† †	ŤŤ	i i i	Ť	<b>75%</b>	17 REVIEWS
9	🗱 Coupa Strategic Sourcing			<b>أ أ أ</b>	ŤŤ	ŤŤ	i i i	Ť	<b>75%</b>	34 REVIEWS
10	X Xeeva Sourcing			<b>أ أ أ</b>	† †	ŤŤ	ř Ť Ť	<b>m</b>	<b>72%</b>	18 REVIEWS
					CA	TEGO	RY AV	'ERAGE	<b>79</b> %	
PRO	DUCTS WITH INSUFFICIENT DATA									
	Vortal			<b>m m</b> 1	r r	<b>r r</b> i	r † †	<b>Ť</b>	83%	<b>13</b> REVIEWS

**Vendorful** 

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This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

### **Ease of Implementation**

Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.

Scanmarket SCANMARKET	 <b>ท</b> ี ที <b>ท</b> ี ที ที ที	43% 55% 2% 	85 Ease of Implement	
2 😡 Workday Strategic Sourcing	<b>* * * * * * *</b>	r <b>m m m</b>	<b>85</b> %	17 REVIEWS
3 🖻 Promena	<b>n</b> n n n n n n	r <b>n n n</b>	84%	21 REVIEWS
4 SGEP SMART	<mark>ተ</mark>	r <b>m m m</b>	80%	27 REVIEWS
5 🗥 SAP Ariba	<b>n n</b> n n n n n	r <b>m m m</b>	<b>78%</b>	<b>30</b> REVIEWS
6 J Jaggaer	<b>ᡥ ᡥ ᡥ ᡥ </b>	r <b>m m m</b>	77%	19 REVIEWS
7 👌 Ivalua	<b>n n n n n n</b> n n	r <b>m m m</b>	74%	28 REVIEWS
8 🗱 Coupa Strategic Sourcing	<b>ᡥ ᡥ ᡥ ᡥ ᡥ ᆥ</b>	r <b>m m m</b>	<b>72%</b>	34 REVIEWS
9 🗶 Xeeva Sourcing	<b>ᡥ</b> ᢜ ᢜ ᢜ ᢜ ť	r <b>m m m</b>	<b>72%</b>	18 REVIEWS
10 Oracle Sourcing	<b>ተ</b> 🛉 🛉 🛉 🛉 לי	r <b>* *</b> *	<b>71%</b>	25 REVIEWS
	 CATEGO	RY AVERAGE	<b>78</b> %	
PRODUCTS WITH INSUFFICIENT DATA				

Vortal	<mark>ᡥ</mark> ᢜ Ť Ť Ť Ť Ť Ť Ť	<b>82%</b>	13 REVIEWS
🔇 Vendorful	<b>ᡥ ᢜ ᢜ ᢜ Ť Ť Ť</b>	86%	11 REVIEWS

CATEGORY REPORT











#### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	COMMUNICATIONS	ERFX	SPEND ANALYSIS	SUPPLIER MANAGEMENT	WORKFLOW MANAGEMENT	
Promena	83%	84%	86%	86%	83%	<b>78</b> %	
Scanmarket	81%	81%	88%	80%	<b>78</b> %	80%	
Jaggaer	80%	<b>71%</b>	84%	80%	<b>82</b> %	84%	
Ivalua	78%	<b>76</b> %	<b>79</b> %	80%	<b>79</b> %	<b>78</b> %	-
Workday Strategic Sourcing	77%	81%	<b>77</b> %	<b>76</b> %	77%	<b>75</b> %	
GEP SMART	76%	<b>72</b> %	80%	<b>76</b> %	<b>73</b> %	<b>78</b> %	
Oracle Sourcing	75%	<b>71%</b>	<b>67</b> %	<b>74</b> %	80%	83%	
Xeeva Sourcing	74%	<b>70</b> %	68%	81%	<b>73</b> %	<b>79</b> %	
Coupa Strategic Sourcing	72%	<b>72</b> %	68%	<b>75</b> %	<b>70</b> %	<b>76</b> %	
SAP Ariba	71%	<b>73</b> %	70%	<b>67</b> %	<b>75</b> %	<b>70</b> %	
CATEGORY AVERAGE	77%	75%	77%	<b>78</b> %	77%	78%	

CATEGORY REPORT











#### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	COMMUNICATIONS	ERFX	SPEND ANALYSIS	SUPPLIER MANAGEMENT	WORKFLOW MANAGEMENT	
CATEGORY AVERAGE	77%	75%	77%	<b>78</b> %	77%	<b>78</b> %	
PRODUCTS WITH INSUFFICIENT DATA							
Vortal	79%	83%	<b>75</b> %	76%	<b>79</b> %	81%	
Vendorful	<b>78</b> %	<b>74</b> %	81%	77%	83%	73%	

Data Quadrant









#### STANDARD FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	AUCTION MANAGEMENT	CAPACITY MANAGEMENT	CATALOG MANAGEMENT	CONTRACT MANAGEMENT	PROCUREMENT MANAGEMENT	
Promena	83%	84%		83%		84%	
Scanmarket	81%	93%			81%	85%	
Jaggaer	80%	80%	<b>77</b> %	82%	<b>73</b> %	80%	
Ivalua	78%	<b>77</b> %	77%	<b>77</b> %	<b>71%</b>	<b>79</b> %	
Workday Strategic Sourcing	77%	74%	<b>69</b> %	74%	68%	85%	
GEP SMART	76%	81%	71%	76%	83%	<b>77</b> %	
Oracle Sourcing	75%	83%	<b>75</b> %	85%	80%	85%	
Xeeva Sourcing	74%	<b>69%</b>	71%	75%	<b>69%</b>	82%	
Coupa Strategic Sourcing	72%	<b>70</b> %	<b>69</b> %	<b>70</b> %	<b>77</b> %	<b>81</b> %	
SAP Ariba	71%	70%	79%	<b>76</b> %	84%	80%	
CATEGORY AVERAGE	77%	78%	74%	<b>78</b> %	76%	82%	

CATEGORY REPORT











#### STANDARD FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	AUCTION MANAGEMENT	CAPACITY MANAGEMENT	CATALOG MANAGEMENT	CONTRACT MANAGEMENT	PROCUREMENT MANAGEMENT	
CATEGORY AVERAGE	77%	78%	74%	78%	76%	82%	
PRODUCTS WITH INSUFFICIENT DATA							
Vortal	79%	84%		81%	80%	80%	
Vendorful	78%	91%	75%		<b>77</b> %	83%	

Data Quadrant









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

### **Product Features**

This table lists and describes all the features that are evaluated in the Strategic Sourcing software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

Mandatory Features		Spend Analysis	Includes
Communications	Includes communication portals, secure messaging, and automated alerts.	Supplier Management	Ability to collabora
ERFx	Includes data import and export, workflow capability, templates, access control, and collaboration.	Workflow Monogoment	Includes
		Workflow Management	
Standard Features	Includes bid management, bidder management and buyer notifications.	Catalog Management	Includes catalog s
Auction Management		Contract Management	Includes database
Capacity Management	Monitor system utilization and provide alerts when pre-defined thresholds are reached.	Procurement Management	Includes and optir
Differentiating Features			The abilit
Community Support	Highly personal support service to both buyer and supplier communities, ensuring proposal uptake and supplier help.	eAuction Functionality	
Consulting & Advisory	Consult and advise on procurement support, managed services, group purchasing organization (GPO) and strategic sourcing initiatives such as measurable savings.	Market Assessment	Includes

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Data Quadrant



es data visibility and quality, supplier ranking, and compliance and reporting.

to generate, sort and categorize vendor profiles and/or including supplier oration, quarterly Business Review Meetings, Scorecards, KPI and SLA's.

es ability to support flexible and comprehensive workflow-based capabilities.

es customizable shipping and payment options, product pricing, advanced g search, and navigation.

es contract creation, approval process, compliance management, and contract ase.

es purchasing and procurement management, as well as supplier management timization.

ility to provide forward, reverse, Japanese, Dutch, and English step auctions.

es market size, trends, growth rate, and portability.







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

	ommunications			Mandatory Feature		Includes co
	Promena	Delights	<b>ᡥ                                    </b>	50%		
	PROMENA	Highly Satisfies	<b>ᡥ ᡥ ᡥ ᡥ</b>	45%	84	%
		Almost Satisfies			Communica	ations
		Disappoints	Ŵ	5%		
2	🛞 Scanmarket		<b>י</b> ת אין	<b>ᡥ ᡥ ᡥ  ᡥ                            </b>	<b>81%</b>	<b>36</b> REVIEWS
3	😡 Workday Strategic Sourcing		<b>أ ال</b>	<b>ᡥ                                    </b>	81%	17 REVIEWS
4	<b>a</b> Ivalua		<b>†</b> †	<b>ᡥ                                    </b>	<b>76</b> %	28 REVIEWS
5	۸ SAP Ariba		<b>أ (</b>	<b>🛉 🛉 🛉 🛉 🛉 🛉 🛉 👘</b>	73%	<b>30</b> REVIEWS
6	<b>SEP SMART</b>		<b>†</b> †	<mark>ஈ </mark> * * * * * * *	<b>72</b> %	27 REVIEWS
7	🗱 Coupa Strategic Sourcing		<b>أ (</b>	<mark>ஈ</mark>	<b>72%</b>	34 REVIEWS
8	Oracle Sourcing		<b>أ ال</b>	<u> </u>	<b>71%</b>	25 REVIEWS
9	J Jaggaer		<b>أ أ</b>	<b>ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>71%</b>	19 REVIEWS
10	X Xeeva Sourcing		<b>أ ال</b>	<u> </u>	<b>70</b> %	18 REVIEWS
				CATEGORY AVERAGE	75%	
PRC	DUCTS WITH INSUFFICIENT DATA					
	Vortal		<b>n n</b>	ñ ñ ň ň ň ň	83%	13 REVIEWS

Includes communication portals, secure messaging, and automated alerts.

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-- 🔇 Vendorful

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This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

E	RFx			Mandatory Feature		Includes data
(	& Saannaarkat	Delights	<b>ᡥ                                    </b>	59%		
	Scanmarket	Highly Satisfies	<b>ᡥ ᡥ ᡥ</b>	35%	88	%
	SCANMARKET	Almost Satisfies	<b>†</b>	6%	ERFx	
		Disappoints		-		
2	Promena		<b>ה</b> ח	• <b>ᢜ ᢜ ᢜ Ť Ť</b>	86%	21 REVIEWS
3	J Jaggaer		<b>n</b> 1	י װָ	84%	19 REVIEWS
4	SEP SMART		ń ń	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ  ᡥ</b>	80%	27 REVIEWS
5	<u>a</u> Ivalua		<b>n</b> 1	• * * * * * * * * * *	<b>79</b> %	28 REVIEWS
6	🙀 Workday Strategic Sourcing		ń ń	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ  ᡥ ᡥ</b>	77%	17 REVIEWS
7	<b>∧ SAP Ariba</b>		ń ń	• 🛉 🛉 🛉 🛉 👘 👘 👘	<b>70</b> %	<b>30</b> REVIEWS
8	X Xeeva Sourcing		<b>n</b> 1	• 🛉 🛉 🛉 🛉 🛉 🛉	68%	18 REVIEWS
9	🗱 Coupa Strategic Sourcing		<b>n</b> 1	• 🛉 🛉 🛉 🛉 🛉 🛉	68%	<b>34</b> REVIEWS
10	Oracle Sourcing		<b>n</b> 1	י <mark>ה ה ה ה ה ה ה</mark> ה	<b>67</b> %	25 REVIEWS
				CATEGORY AVERAGE	77%	
PRC	DUCTS WITH INSUFFICIENT DATA					
	Vortal		<b>n n</b>	ŵ ŵ ŵ ŵ ŵ ŵ ŵ <b>ŵ</b>	<b>75%</b>	<b>13</b> REVIEWS

-- 💙 Vendorful

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Data Quadrant

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**Spend Analysis** 



This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

	. ,							
	Promena	Delights	<b>ᡥ ᡎ ᡎ ᡎ</b>	50%				
		Highly <b>m m m m</b>		45%	45% 86% Spend Analysis			
<b>PROMENA</b> TOP PRODUCT		Almost	<b>^</b>	6%				
		Satisfies	. <b>U</b> .					
		Disappoints						
2	X Xeeva Sourcing		<b>n n n n</b>	<b>* * * *</b>	<b>81%</b>	18 REVIEWS		
3	<b>a</b> Ivalua		<mark>ተ</mark>	<b>n n n n n</b>	80%	28 REVIEWS		
4	J Jaggaer		<b>ᡥ ᡥ ᡥ </b>	<b>n n n n n</b>	80%	19 REVIEWS		
5	Scanmarket		<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>n n n n</b>	80%	<b>36</b> REVIEWS		
6	😡 Workday Strategic Sourcing		<b>ᡥ ᡥ  ᢜ</b>	<b>n n n n</b>	<b>76</b> %	17 REVIEWS		
7	<b>SEP SMART</b>		<b>* * * *</b>	<b>n n n n</b> n	<b>76%</b>	27 REVIEWS		
8	🗱 Coupa Strategic Sourcing		<b>m n n n</b>	<b>ň ň ň ň</b>	<b>75%</b>	<b>34</b> REVIEWS		
9	Oracle Sourcing		<b>n</b> n n n n	<b>n n n n</b>	<b>74%</b>	25 REVIEWS		

r 🛉

Includes data visibility and quality, supplier ranking, and compliance and reporting.

CATEGO	RY AVERAGE	78%

Mandatory Feature

#### PRODUCTS WITH INSUFFICIENT DATA

10 🛝 SAP Ariba

Vortal	<b>🛉 🛉 🛉 🛉 🛉 🛉 🛉 🛉 🛉</b>	<b>76%</b>	13 REVIEWS
🔇 Vendorful	<b>† †</b> † † † † † † † †	77%	11 REVIEWS

30 REVIEWS

**67%** 











This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Promena	Delights	<b>m m m m</b>	<b>42</b> %		
PROMENA	Highly Satisfies	<b>ᡥ ᡥ ᢜ ᢜ</b>	<b>47</b> %	83	
TOP PRODUCT	Almost Satisfies	ŵ	11%	Supplier Manageme	int
	Disappoints				
2 Jaggaer		<b>ײָ</b> װָ װ	<b>r</b>	<b>82</b> %	19 REVIEWS
Oracle Sourcing		<b>ײַ</b> װָ װָ װַ	<b>* * * *</b> * * *	80%	25 REVIEWS
a lvalua		<b>ײָ</b> װָ װָ	ñ	<b>79</b> %	28 REVIEWS
Scanmarket		<mark>ተ</mark> ተ	ñ	<b>78</b> %	36 REVIEWS
🗑 😡 Workday Strategic Sourcing	g	<b>أ الله الله الله الله الله الله الله الل</b>	<b>ሱ 🕆 🕆 🕆 🕆 Ť</b>	<b>77%</b>	17 REVIEWS
SAP Ariba		<b>أ ال </b>	ñ	<b>75</b> %	<b>30</b> REVIEWS
GEP SMART		<b>ᡥ ᡥ ᡥ</b>	ñ	<b>73</b> %	27 REVIEWS
🗴 Xeeva Sourcing		<b>ײុំ ײុំ ײុំ</b>	ñ	<b>73</b> %	18 REVIEWS
D 🗱 Coupa Strategic Sourcing		<b>أ الله الله الله الله الله الله الله الل</b>	ñ	<b>70</b> %	34 REVIEWS
		C	ATEGORY AVERAG	E 77%	
RODUCTS WITH INSUFFICIENT DATA					
- 🔽 Vortal		<mark>.</mark>	r 🛉 🛉 🛉 🛉 🛉	<b>79%</b>	13 REVIEWS

### Supplier Management

Mandatory Feature

Ability to generate, sort and categorize vendor profiles and/or including supplier collaboration, quarterly Business Review Meetings, Scorecards, KPI and SLA's.

**Vendorful** 

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**ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ** 











This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

### **Workflow Management**

Mandatory Feature

Includes ability to support flexible and comprehensive workflow-based capabilities.

JAGGAER JAGGAER TOP PRODUCT	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ሱ ሱ ሱ ሰ</b> ሱ <b>ホ</b>	ר <b>ת ת</b>	58% 20% 23%	84 Workflo Managem	
2 Oracle Sourcing			<mark>ᡥ                                    </mark>	<b>ᡥ ᡥ ᡥ </b>	83%	25 REVIEWS
3 🛞 Scanmarket			<b>n n n n n</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	80%	<b>36</b> REVIEWS
4 🗶 Xeeva Sourcing			<b>ᡥ ᢜ ᢜ ᢜ</b> ᢜ	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>79%</b>	18 REVIEWS
5 👌 Ivalua			<b>* * * *</b> * *	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>78%</b>	28 REVIEWS
6 SEP SMART			<b>ᡥ ᢜ ᢜ ᢜ</b> Ť	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>78%</b>	27 REVIEWS
7 🖻 Promena			<b>* * * *</b> * *	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>78%</b>	21 REVIEWS
8 🗱 Coupa Strategic Sourcing			<b>*</b> * * * * *	<b>* * *</b>	<b>76%</b>	34 REVIEWS
9 🙀 Workday Strategic Sourcing			<b>* * * *</b> * *	<b>* * *</b>	<b>75%</b>	17 REVIEWS
10 ۸ SAP Ariba			<b>*</b> * * * * *	<b>ᡥ ᡥ ᡥ </b>	<b>70%</b>	<b>30</b> REVIEWS
			CATEG	DRY AVERAG	E <b>78</b> %	
PRODUCTS WITH INSUFFICIENT DATA						
Vortal			<b>* * * * *</b>	<b>n n n</b>	81%	13 REVIEWS

**Vendorful** 

Data Quadrant

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This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

	Delights	<b>ᡥ ᢜ ᢜ ᢜ ᢜ ᢜ</b>	<b>70</b> %		
Scanmarket	Highly Satisfies	<b>ᡥ ᡥ </b>	30%	93%	
SCANMARKET TOP PRODUCT	Almost Satisfies			Auction Management	
	Disappoints				
Promena		ית אי	ñ ñ ň ň ň	84% REV	<b>21</b> /IEWS
Oracle Sourcing		<b>ײុំ ײុំ ײុំ</b> ײָ <b>ּ</b>	<b>n</b>	83% 2 REV	25 /IEWS
Sep Smart		<b>ײុំ ײុំ ײុំ</b> ײָׁ	<b>r                                    </b>	81% 2 REV	27 /IEWS
J Jaggaer		<mark></mark>	<b>n                                    </b>	80% 1	<b>19</b> /IEWS
<b>a</b> Ivalua		<b>ײָ</b> װָ װָ װָ	<b>n                                    </b>	77% 2 REV	2 <b>8</b> /IEWS
Workday Strategic Sourcing		<b>ײ</b> װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ	<b>n                                    </b>	74% 1 REV	<b>17</b> /IEWS
SAP Ariba		<b>ײַ</b> װָ װָ װָ װַ װ	ñ	70% 3	<b>BO</b> /IEWS
🗱 Coupa Strategic Sourcing		<b>ײ</b> װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ װ	<b>n                                    </b>	70% 3	84 /IEWS
🕽 🗶 Xeeva Sourcing		<b>ײុំ ײុំ ײុំ</b>	<b>n</b>		<b>18</b> /IEWS
		CAT	EGORY AVERAG	E 78%	
ODUCTS WITH INSUFFICIENT DATA					
Vortal		<b>m m m</b> m m	r 🛉 🛉 🛉 👘	84% 1	

### **Auction Management**

Standard Feature

Includes bid management, bidder management and buyer notifications.

-- 💙 Vendorful

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Data Quadrant











This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

	Delights	<b>* * * * *</b>	46%		
SAP Ariba	Highly Satisfies	<b>ᡥ ᡥ</b>	26%	79	
SAP ARIBA TOP PRODUCT	Almost Satisfies	<b>n n n</b>	28%	Capacit <sup>,</sup> Managem	
	Disappoints				
<b>a</b> Ivalua		<b>י ה י ה</b> י	<b>n</b>	<b>77%</b>	28 REVIEW
J Jaggaer		<b>י ה ה י ה</b>	ñ ñ ń ń ń ń ń	77%	19 REVIEW
Oracle Sourcing		<b>أ أ أ أ أ</b>	ñ ñ ň ň ň ň ň	75%	25 REVIEWS
🗙 Xeeva Sourcing		<b>m</b> m m m	ñ ń ń ń ń ń ń	71%	18 REVIEWS
<b>SEP SMART</b>		<b>m</b> m m •	<mark>ề</mark> ở ở ở ở ở	71%	27 REVIEWS
🗱 Coupa Strategic Sourcing		<b>m</b> m m	ñ ñ ń ń ń ń ń	<b>69%</b>	<b>34</b> REVIEWS
🛿 🙀 Workday Strategic Sourcing		<b>m</b> m m	<mark>*</mark> * * * * * *	<b>69</b> %	17 REVIEWS
		C	CATEGORY AVERAGE	74%	
RODUCTS WITH INSUFFICIENT DATA					
- 🔇 Vendorful		<b>m m m n</b>	ñ ñ ñ ñ ñ ñ	75%	11 REVIEWS

### **Capacity Management**

**Standard Feature** 



Monitor system utilization and provide alerts when pre-defined thresholds are reached.







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

ORACLE	Delights	<b>n n n n</b>	<b>42</b> %		
Sourcing	Highly Satisfies	ñ ñ ň ň ň	54%	85 Catalog	
ORACLE SOURCING	Almost Satisfies		4%	Manageme	ent
	Disappoints				
Promena		<mark>ਜ</mark> ੈ ਜੈ ਜੈ ਜੈ	• <b>*</b> * * * * *	83%	21 REVIEW
J Jaggaer		<b>n n n</b> n	• <b>mໍ mໍ mໍ mໍ mໍ</b> mໍ	<b>82%</b>	19 REVIEW
<b>a</b> Ivalua		<b>n n n</b>	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	77%	28 REVIEW
<b>SEP SMART</b>		<b>n n n</b>	• 🛉 🛉 🛉 🛉 👘	<b>76</b> %	27 REVIEW
۸ SAP Ariba		<b>n n n</b>	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>76</b> %	<b>30</b> Review
X Xeeva Sourcing		<b>n n n</b>	• 🛉 🛉 🛉 🛉 🛉	<b>75%</b>	18 REVIEW
🙀 Workday Strategic Sourcing		<b>ᡥ ᡥ </b> *	• • • • • • • • • •	<b>74</b> %	17 REVIEW
🗱 Coupa Strategic Sourcing		<b>n</b> n n n	• <b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>70%</b>	<b>34</b> REVIEW
		C/	ATEGORY AVERAGI	E <b>78</b> %	

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Includes customizable shipping and payment options, product pricing, advanced catalog search, and navigation.







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

	Delights	<b>ᡥ ᢜ ᢜ ᢜ</b>	<b>47</b> %		
SAP Ariba 🦳	Highly Satisfies	<b>ᡥ ᡥ </b> *	42%		%
SAP ARIBA	Almost Satisfies	<b>m</b>	10%	Contrac Managem	
	Disappoints				
2 SEP SMART		<b>m m m</b> 1	r 🛉 🛉 🛉 🛉	83%	27 REVIEWS
<b>B</b> Scanmarket		<b>n n n</b> 1	r	<b>81%</b>	<b>36</b> REVIEWS
4 Oracle Sourcing		<b>ᡥ ᡥ ᡥ</b> 1	r	80%	25 REVIEWS
5 🗱 Coupa Strategic Sourcing		<b>n n n</b> 1	r	77%	<b>34</b> REVIEWS
Jaggaer		<b>n n n</b> 1	r	73%	19 REVIEWS
<b>a</b> Ivalua		<b>n</b> n n i	r	71%	28 REVIEWS
3 🗶 Xeeva Sourcing		<b>n</b> n n i	r	<b>69</b> %	18 REVIEWS
🛛 🕡 Workday Strategic Sourcing		<b>n</b> n n 1	r 🕆 🕆 🛉 👘 👘	<b>68%</b>	17 REVIEWS
		C	ATEGORY AVERAGE	76%	

 Vortal	<mark>m</mark> m m m m m m m m m m	80%	<b>13</b> REVIEWS
 😍 Vendorful	<mark>n</mark> n n n n n n n n n n n	77%	<b>11</b> REVIEWS

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Includes contract creation, approval process, compliance management, and contract database.







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

١	vórkday.	Delights	י <b>ה ה ה</b> ה	<b>n n n</b>	<b>67</b> %		
WORKDAY STRATEGIC		Highly Satisfies	<b>ᡥ ᢜ</b>		20%	85	%
SOURCING TOP PRODUCT	Almost Satisfies	ŵ		5%	Procurem Managem		
		Disappoints	Ť		7%		
2	🛞 Scanmarket			<b></b>	<b>n</b> n n	85%	<b>36</b> REVIEWS
8	Oracle Sourcing			<b>*</b> * * * * * *	<b>n</b> n n n	85%	25 REVIEWS
ŀ	Promena			<b>* * * * *</b>	<b>n n n n</b>	84%	21 REVIEWS
5	🗶 Xeeva Sourcing			<b></b>	<b>n n n n</b>	82%	18 REVIEWS
5	🗱 Coupa Strategic Sourcing			<b>*</b> * * * * * *	<b>n n n n</b>	81%	34 REVIEWS
1	۸ SAP Ariba			<b>* * * * *</b>	<b>n n n n</b>	80%	<b>30</b> REVIEWS
8	J Jaggaer			<b>ᡥ ᆥ ᆥ ᆥ ᆥ ᆥ</b>	<b>n n n n</b>	80%	19 REVIEWS
)	<b>a</b> Ivalua			<b>* * * * *</b>	<b>n n n n</b>	<b>79%</b>	28 REVIEWS
D	<b>SEP SMART</b>			<b>ᡥ ᡥ ᢜ ᢜ ᢜ</b>	<b>n n n n</b>	77%	27 REVIEWS
				CATEGO	RY AVERAGE	E <b>82</b> %	
20	DUCTS WITH INSUFFICIENT DATA						
_	Vortal			<b></b>	ĥ ŵ ŵ ŵ	80%	13 REVIEWS

Standard Feature

**Vendorful** 

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83% 11 REVIEWS





Includes purchasing and procurement management, as well as supplier management and optimization.







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

<b>Community Supp</b>	ort		Differentiating Featur	e	Highly perso
Promena	Delights	<b>ᡥ ᡥ </b>	53%		
PROMENA	Highly Satisfies	<b>ᡥ ᡥ ᡥ</b>	42%	87 Commur	%
TOP PRODUCT	Almost Satisfies	<b>m</b>	5%	Suppor	
	Disappoints				
2 SEP SMART		<b>n</b> n n n	• <b>ݰ ݰ ݰ ݰ ݰ</b>	<b>82</b> %	27 REVIEWS
3 <u>a</u> Ivalua		<b>n n n</b>	<b>* * * * *</b>	<b>79%</b>	28 REVIEWS
4 😡 Workday Strategic Sourcing		<b>* * *</b>	• • • • • • • • •	<b>74</b> %	17 REVIEWS
5 Xeeva Sourcing		<b>*</b> * * *	• 🛉 🛉 🛉 🛉 🛉	<b>74</b> %	18 REVIEWS
6 J Jaggaer		<b>*</b> * * *	<b>* * * *</b>	<b>70</b> %	19 REVIEWS
		C/	ATEGORY AVERAGE	<b>78</b> %	
PRODUCTS WITH INSUFFICIENT DATA					
Vortal		<b>ᡥ ᡥ </b>	<b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	85%	<b>13</b> REVIEWS
🔇 Vendorful		<b>* * *</b>	<b>ᡥ                                    </b>	75%	11 REVIEWS

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Highly personal support service to both buyer and supplier communities, ensuring proposal uptake and supplier help.







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Consulting & Adv	isory		Differentiating Featu	re	Consult and savings.
Promena	Delights	<b>ᡥ ᡥ ᡥ </b>	55%		
PROMENA	Highly Satisfies	<b>ᡥ ᢜ ᢜ</b>	35%	86 Consultin	
TOP PRODUCT	Almost Satisfies	Ŵ	10%	Advisor	Ÿ
	Disappoints				
2 SEP SMART		<b>ה ה</b> י	r <b>ṁ ṁ ṁ ṁ ṁ ṁ ṁ</b>	84%	27 REVIEWS
3 🗶 Xeeva Sourcing		<b>n</b> n 1	r 🕆 🕆 🕆 🕆 👘 👘	80%	18 REVIEWS
4 J Jaggaer		<b>n</b> n 1	r 🕆 🕆 🕆 👘 👘 👘	75%	19 REVIEWS
			CATEGORY AVERAG	E 81%	
PRODUCTS WITH INSUFFICIENT DATA					
🔇 Vendorful		<b>n</b> n n	<b> </b>	75%	11 REVIEWS

Data Quadrant





and advise on procurement support, managed services, group purchasing organization (GPO) and strategic sourcing initiatives such as measurable







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

m m m m m m m 67% Delights Scanmarket **92**<sub>%</sub> Highly Satisfies ŤŤŤ 33% **SCANMARKET** eAuction Functionality Almost ---**TOP PRODUCT** Satisfies ---Disappoints 21 REVIEWS ŵ ŵ ŵ ŵ ŵ ŵ 88% ñ ñ ň 2 🖻 Promena 27 3 SEP SMART 88% REVIEWS 19 REVIEWS **m m m m m m** 4 J Jaggaer **78%** 28 5 👌 Ivalua 76% ŤŤ REVIEWS 18 REVIEWS **6** Xeeva Sourcing 72% ŤŤŤŤŤŤŤŤ CATEGORY AVERAGE 82% PRODUCTS WITH INSUFFICIENT DATA 88% 11 REVIEWS **Vendorful** 

### **eAuction Functionality**

Differentiating Feature

The ability to provide forward, reverse, Japanese, Dutch, and English step auctions.

Data Quadrant









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Includes market size, trends, growth rate, and portability.

**Market Assessment** wor WOR SOU

workday	Delights	<b>ᡥ ᡥ </b>	100%		
WORKDAY STRATEGIC	Highly Satisfies			10C Market	%
SOURCING TOP PRODUCT	Almost Satisfies			Assessme	nt
	Disappoints				
2 🛝 SAP Ariba		<b>* * * *</b>	<b>ᡥ ᡥ ᡥ </b>	<b>77%</b>	<b>30</b> Reviews
<b>3 O</b> racle Sourcing		<b>n n n n n</b>	<b>ݰ ݰ ݰ</b>	<b>76</b> %	25 REVIEWS
4 👌 Ivalua		<b>n n n n n</b>	<b>ᡥ ᡥ ᡥ </b>	75%	28 REVIEWS
5 Jaggaer		<b>n</b> n n n n	<b>n n n n</b>	<b>73</b> %	<b>19</b> REVIEWS
6 🗱 Coupa Strategic Sourcing		<b>* * * * *</b>	<b>ᡥ ᡥ ᡥ </b>	<b>69%</b>	<b>34</b> REVIEWS
7 🗶 Xeeva Sourcing		<b>n</b> n n n n	<b>ᡥ ᡥ ᡥ </b>	<b>67%</b>	18 REVIEWS
		CATEGO	DRY AVERAGE	<b>77</b> %	
PRODUCTS WITH INSUFFICIENT DATA					

PRODUCTS WITH INSUFFICIENT DATA

Vortal	🛉 🛉 🛉 👘 👘 👘 👘 👘 👘	<b>81%</b>	13 REVIEWS
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Data Quadrant

Differentiating Feature







